

Message Text

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PAGE 01 BANGKO 01398 131221Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----005947 131234Z /20
R 131050Z JAN 78
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 8094

UNCLAS BANGKOK 1398

E.O. 11652: N/A
TAGS: BEXP, TH
SUBJ: WTDR/FTI: S. KIM HUA HUAD MACHINERY CO., LTD

REF: USDOC 24534

1. THAILAND
OFFICE USE: 2. 549 3. 0007100 4. 01
5. S. KIM HUA HUAD MACHINERY CO., LTD.
6. 168-272 WERNG NAKORN KASEM
7. BANGKOK
8. CONTACT: VICHAI VICHAITHANARUGS
9. TITLE: MANAGING DIRECTOR
OTHER OFFICIALS ARE PIYA TECHASARATOOLE, ASSISTANT EXECUTIVE
AND SANGUAN VICHAITHANARUGS, SALES MANAGER.
10. PHONE: 2217697 11. TELEX: TH 2984
12. CABLE: KIMHUA
13. ESTBL: 1957 14. EMPL: 98 15. SIZE: MEDIUM
26. REPUTATION: Y-SATISFACTORY 17. RPT DATE: 01/78
OFFICE USE: 18. K 19. NA 20. X 21. NA 22. NA
23A. 35238/235 IMP.AGT.DIST. OF FARM & GARDEN MACHINERY AND
EQUIP.
23B. 35300/235 IMP.AGT.DIST. OF CONSTRUCTION MACHINERY AND
EQUIPMENT AND MATERIALS HANDLING MACHINERY.
23C. 35419/235 IMP.AGT.DIST. OF MACHINE TOOLS AND METAL CUTTING
TYPES.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BANGKO 01398 131221Z

23D. 35615/235 IMP.AGT.DIST. OF PUMPS AND PUMPING EQUIPMENT
23E. 36210/235 IMP.AGT.DIST. OF MOTORS AND GENERATORS
24. FOREIGN SALES: NA
25. FINANCIAL REFS: BANGKOK METROPOLITAN BANK LTD., P.O. BOX
1-99, BANGKOK; FIRST BANGKOK CITY BANK LTD., 2 YUKOL ROAD,
SUAN MALI, BANGKOK, THAILAND.
26. TRADE REFS: JACUZZI DOMESTIC INT'L SALES CORP., ARKANSAS;

FRANKLIN ELECTRIC, BLUFFTON, INBSANA; J.D. MARSHALL INT'L CO.,
CHICAGO, ILLINOIS.

27. FOREIGN FIRMS REPRESENTED: DISTRIBUTOR OF JACUZZI DOMESTIC
INT'L, LITTLE ROCK, ARKANSAS FOR PUMPS; FRANKLIN ELECTRIC, BLUFFTON,
INDIANA FOR MOTORS; J.D. MARSHALL INT'L, CHICAGO, ILLINOIS FOR
MOTORS; CARL BOCKWOLDT, W. GERMANY FOR GEARED MOTORS; CALPEDA,
ITALY FOR MONOBLOC PUMPS.

28. POST EVALUATION: S. KIM HUA HUAD MACHINERY CO., LTD. WAS
INCORPORATED IN 1957 WITH AN AUTHORIZED CAPITAL OF \$40,000 TO ACT
AS IMPORTER AND DISTRIBUTOR OF MACHINES, MOTORS, GENERATORS,
IRRIGATION EQUIPMENT AND MACHINE TOOLS. THIRTY FIVE PERCENT OF ITS
IMPORTS ARE FROM THE U.S. WITH THE REMAINDER FROM W. GERMANY (20
PERCENT), AUSTRALIA (23 PERCENT), ENGLAND (10 PERCENT) AND JAPAN
(12 PERCENT). ITS LEASED OFFICE OCCUPIES 115 SQ.METERS INCLUDING
A DISPLAY ROOM OF 70 SQ. METERS, LOCATED IN ONE OF BANGKOK'S BUSI-
NESS DISTRICTS. SUBJECT FIRM IS CLOSELY ASSOCIATED WITH SAHA KIM
MOTOR CO., LTD. (DEALER IN MACHINERY AND TOOLS). FIRM'S SALES
VOLUME IN 1977 WAS REPORTED TO BE \$2,000,000, REPRESENTING A DE-
CREASE OF 50 PERCENT OVER THE FIGURE REPORTED TO THE EMBASSY IN
1976. IT IS MANAGED BY MR. VICHAI VICHAITHANARUGS, A WELL-KNOWN
BUSINESSMAN. LOCAL BANK REPORTS FAVORABLY ON THE SUBJECT; IT IS
CONSIDERED TO BE A GOOD TRADE CONTACT FOR U.S. FIRMS.

29. PREP: SATHIT/SOMSAK APPR: JAMES H. SAVERY
WHITEHOUSE
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PAGE 03 BANGKO 01398 131221Z

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BANGKO01398
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780020-0381
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780168/aaaacfoc.tel
Line Count: 94
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 8734fce3-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10 feb 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3782020
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI: S. KIM HUA HUAD MACHINERY CO., LTD
TAGS: BEXP, TH
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/8734fce3-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
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20 Mar 2014
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